

Development Pathways Tool

Developing level skills



Publication details

Development Pathways Tool: Developing level skills was published in July 2024 by the Policy Project. It collects the Developing level profiles for all 20 skills of the Policy Skills Framework.

Practising level skills and Leading level skills are also available.

See the Development Pathways Tool page for more information and the online Tool.

The Policy Project
c/o The Department of the Prime Minister and Cabinet
Parliament Buildings
Wellington 6160
New Zealand

Email: policy.project@dpmc.govt.nz

Web: dpmc.govt.nz/policy-project

© Crown copyright



This work is licensed under the Creative Commons Attribution 4.0 International licence. In essence, you are free to copy, distribute and adapt the work, as long as you attribute the work to the Crown and abide by the other licence terms.

To view a copy of this licence, visit <https://creativecommons.org/licenses/by/4.0/>. Please note that no departmental or governmental emblem, logo or Coat of Arms may be used in any way which infringes any provision of the Flags, Emblems, and Names Protection Act 1981. Attribution to the Crown should be in written form and not by reproduction of any such emblem, logo or Coat of Arms.

Table of contents

How the Tool supports the Policy Skills Framework	4
Using the Development Pathways Tool profiles	5
Our Knowledge	6
Constitutional and Government Systems and Processes	7
Te Ao Māori, Treaty, and Māori Crown Relationships	9
Political Context and Priorities	11
Domain Knowledge	13
Our Behaviours	15
Integrity and Political Savvy	16
Stewardship	17
Responsive and Adaptive	19
Self Aware and Inclusive	20
Continuous Learning	21
Our Applied Skills	22
Policy Analysis	23
Evidence and Insights	25
Strategic and Futures Thinking	27
Systems Awareness	28
Advice and Influence	29
Monitoring and Evaluation	30
Our Practices	31
Plan and Manage Work	32
Engage and Sustain Relationships	33
Design for Implementation	35
Improvement and Innovation	37
Communication	38

How the Tool supports the Policy Skills Framework

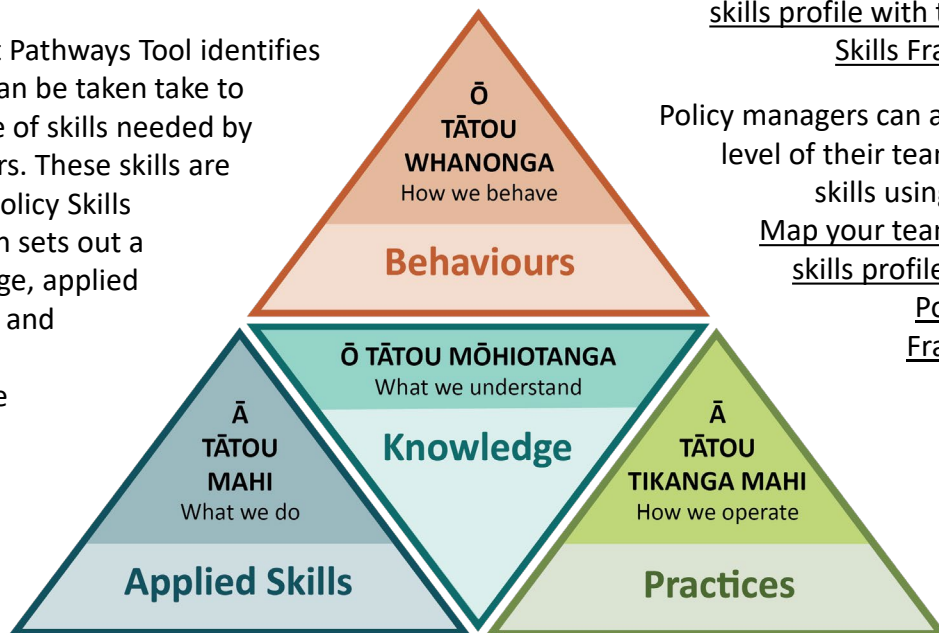
This publication collects the 20 Developing level checklists of actions from the Development Pathways Tool.

The Development Pathways Tool identifies the actions that can be taken to develop the range of skills needed by policy practitioners. These skills are identified in the Policy Skills Framework, which sets out a range of knowledge, applied skills, behaviours, and practices that are described at three levels:

- Developing
- Practising
- Leading.

Policy practitioners can also identify the current level of their individual policy skills using the tool [Map your policy skills profile with the Policy Skills Framework](#).

Policy managers can assess the level of their team's policy skills using the tool [Map your team's policy skills profile with the Policy Skills Framework](#).



The Policy Skills Framework

The skills that sit within these elements are as follows.



- Constitutional and Government Systems and Processes
- Te Ao Māori, Treaty, and Māori Crown Relationships
- Political Context and Priorities
- Domain Knowledge



- Policy Analysis
- Evidence and Insights
- Strategic and Futures Thinking
- Systems Awareness
- Advice and Influence
- Monitoring and Evaluation



- Integrity and Political Savvy
- Stewardship
- Responsive and Adaptive
- Self Aware and Inclusive
- Continuous Learning



- Plan and Manage Work
- Engage and Sustain Relationships
- Design for Implementation
- Improvement and Innovation
- Communication

Using the Development Pathways Tool profiles

The actions in the checklists are organised into three ways of learning:

- on-the-job learning
- learning from others
- formal training.

DEVELOPMENT PATHWAYS TOOL

Advice and Influence

Developing

Delivers policy advice that is robust, free and frank, and compelling. Can use appropriate levers of influence to successfully effect change.

- Learning how to use a range of techniques to inform ministers and other decision makers.
- Learning about the traditional conventions of free and frank advice.
- Contributing to advice that is clear, accurate, well-reasoned, evidence-based, impartial, politically neutral and targeted to the audience (the decision maker).

70% on-the-job learning

- Read the Public Service Commission's [A guide on integrity and conduct, factsheets on free and frank advice and policy stewardship](#).
- Read your agency's style guides and processes for different types of documents.
- Review previous advice to decision makers to get a feeling of tone, language and appropriate format.
- Prepare short documents, ministerials, Official Information Act requests, key messages, simple briefing papers etc.
- Learn how to access legislation, regulations, written and oral parliamentary questions, and select committee reports online.

- Learn about the relevant legislation, regulations and Cabinet decisions relating to your work.
- Peer review colleagues' work to build your understanding of how well-reasoned, impartial and politically neutral policy advice is presented.
- Learn how to write policy advice that is clear, accurate, well-reasoned, impartial and politically neutral, and targeted to the audience.
- Contribute data, text and analysis to support the work of others for a range of products (e.g. talking points, web content, reporting on status).
- Assist your team on policy issues or tasks that you are unfamiliar with.

20% learning from others

- Ask senior colleagues to identify effective policy advice papers. Review them to identify what works.
- If possible, accompany your manager or a senior colleague to meetings with senior management or leadership teams, so you can see how messages are communicated.

- Seek peer review or coaching from more experienced analysts or your manager.
- If possible, accompany your manager or a senior colleague to meetings with the minister, so you can see how key messages are communicated and how officials interact with the minister.

10% formal training

- Take an introductory negotiation and influencing skills course.
- Consider training in storytelling.

- Take a persuasive writing or plain English course (e.g. Business Writing Essentials by Write Limited).

1 Each profile begins with the description of that skill, taken directly from the Policy Skills Framework (sample page below).

DEVELOPMENT PATHWAYS TOOL

Advice and Influence

Developing

Delivers policy advice that is robust, free and frank, and compelling. Can use appropriate levers of influence to successfully effect change.

DEVELOPING

- Are hearing how to select from a range of policy advice options and determine and use the one most appropriate to the situation to inform ministers and other decision makers.
- Are learning about the constitutional conventions of free and frank advice.
- Are contributing to providing advice that is clear, accurate, well-reasoned, impartial, politically neutral, and targeted to the audience (generally the decision maker).
- Are hearing how to reflect findings of engagement in advice, including the views of:
 - Ministers and their communications
 - Stakeholders
- Are hearing from others what the various levers of influence are and how to use them to get advice accepted. This includes how to address both of those interested and affected by the policy issue or opportunity.

PRACTISING

- Provide Free and Frank advice to decision makers that sets a compelling story and shows what needs to be done to make desired outcomes happen.
- Push decisions in context.
- Identify diverse values, rights and interests, including any legal, settlement, commercial or other considerations.
- Reflect diverse perspectives and values of communities and stakeholders.
- Address, negotiate, and coordinate, and outline risks and mitigation.
- Set out clear, unambiguous, and realistic recommendations.
- Anticipate the decision maker's needs and next steps.
- Are using levers of influence to successfully effect change including:
 - providing a robust and persuasive narrative to support your advice and recommendations
 - understanding and applying the presentation preferences of decision makers
 - building relationships and networks within and across agencies, with ministers, and with those interested and affected by proposed change.
 - ensuring the decision maker and stakeholders are clear on their wants and interests.
- Represent the agency's interests to internal and external stakeholders, senior leadership, steering groups, and with a clear agenda and message.

LEADING

- Are known as a 'trusted adviser' which means you can consistently deliver compelling advice to senior leaders, ministers, and other decision makers.
- Offer proactive and free and frank advice to decision makers even when it's not always requested.
- Have advice in the context of value and collective priorities (beyond individual business goals).
- Investigate and drive provision of advice to have the greatest influence.
- Lead directly provide advice to support the Minister's objectives and outcomes for their portfolio.
- Influence others, share policy advice, and build support to their decisions on implemented effectively.
- Check and lead others to communicate methods and approaches to ensure advice is robust, free and frank, and compelling.
- Lead others to identify effective ways to strategically use the various levers of influence to undertake activities that successfully effect change.
- Are regularly representing the interests of your agency, even in overseas territory.

Advice on developing these skills at each level, see the Development Pathways Tool

2 A summary of the content from the Framework is also provided.

3 Around 70% of the actions suggested for developing this skill at this level are likely to come from on-the-job learning.

4 Learning from others – including colleagues – is recommended to make up around 20% of the development actions.

5 Formal training, such as courses, workshops, and qualifications, could make up around 10% of the actions.

For a publication that collects the Practising level actions, see [Development Pathways Tool: Practising level skills](#)

For a publication that collects the Leading level actions, see [Development Pathways Tool: Leading level skills](#)

O TĀTOU MŌHIOTANGA

What we understand



Our Knowledge

Knowledge and understanding
needed to do the policy job well

Constitutional and Government Systems and Processes

Te Ao Māori, Treaty, and Māori Crown Relationships

Political Context and Priorities

Domain Knowledge



The Policy Project



Constitutional and Government Systems and Processes



Developing

Understands how the constitutional roles of the three branches of Government operate, and policy, legislative, and parliamentary processes.

- Learning about New Zealand's constitutional system, including te Tiriti o Waitangi, the roles and responsibilities of each branch of government.
- Learning the processes and requirements related to Cabinet, Parliament, and central agency requirements related to submissions of policy proposals.

70% on-the-job learning

Read the resources on the New Zealand Parliament website, particularly the section [How Parliament works](#).

Develop your understanding of the roles of the executive, legislature, and judicial branches – the 'machinery of government' (see [System Design](#)).

Take a tour of Parliament. Watch the House debate the different stages of a Bill. Watch select committee hearings including public consultation hearings on Bills, Crown financial accounts or other business.

Tour the National Library. View Te Tiriti o Waitangi.

Read key guidance documents associated with policy papers and legislation or regulatory papers (e.g. the [Cabinet Manual](#) and [CabGuide](#) and [Standing Orders](#)).

Learn about your agency's processes for commissioning, peer review and other quality control mechanisms.

Contribute to the production of a range of policy products, such as briefings, Cabinet papers and ministerials.

Assist with a Cabinet process or select committee process.

Learn about the role, boundaries and accountability of a public servant. Read the Public Service Commission's [A guide on integrity and conduct](#), factsheets on [free and frank advice](#) and [policy stewardship](#).

Assist with a response to a written or oral Parliamentary question.

Familiarise yourself with key legislation such as the [Public Finance Act](#), [Public Service Act](#), [Crown Entities Act](#), [Official Information Act](#), [Privacy Act](#), [New Zealand Bill of Rights Act](#), and [Public Records Act](#). Do induction modules in your organisation, if they exist.

Read Treasury guidance, circulars and instructions (e.g. [Impact Analysis Requirements](#) and [Better Business Cases](#)).

Read about public policy in New Zealand (e.g. [Public Policy in New Zealand](#) (Shaw and Eichbaum 2011) or [New Zealand Government and Politics](#) (Miller 2010)).

Read key documents with commentary on the Māori Crown relationship, such as the Waitangi Tribunal's 2011 report [Puao Te Ata Tu: The Report of the Ministerial Advisory Committee on a Māori Perspective for the Department of Social Welfare](#) and the [summary of submissions](#) from the Minister for Māori Crown Relations: Te Arawhiti 2018 engagement process.

Read the [Treaty of Waitangi analysis](#) material in the Policy Project's Policy Methods Toolbox, which includes the Cabinet Office circular [Te Tiriti o Waitangi/Treaty of Waitangi Guidance](#) developed by Te Arawhiti – the Office for Māori Crown Relations, on how to apply the terms and concepts of the Treaty of Waitangi to policy development and implementation.

Visit [He Tohu | National Library](#) in person to view the constitutional documents that shape Aotearoa New Zealand.



Developing

20% learning from others

Learn from senior staff about the lessons they have acquired from the policy process, and how you could apply those lessons to your work.

If possible, accompany your manager or senior colleagues to meetings with the minister or other agencies.

Work with a senior colleague to draft a timeline for a policy process involving Cabinet decisions, legislation or regulations.

10% formal training

Introductory courses on machinery of government, Cabinet Office guidance, legislative processes, and select committees.

For example:

- Policy to Legislation by the Office of the Clerk
- Introduction to Parliament and Select Committees by the Office of the Clerk
- Machinery of Government by Civic Square
- Parliament's Financial Scrutiny Cycle by the Office of the Clerk
- Civic Square's modules:
 - Module 1: The Big Picture – An overview of NZ government
 - Module 2: The Executive – Ministers, Cabinet and the State sector
 - Module 3: Help, I have an Official Information Act request!
- Effective Policy Analysis and Development by Brightstar
- Impact Analysis Requirements by the Treasury.

Specific induction training, including the Public Service Commission's online modules [Tikanga whakauru mahi a te Ratonga Tūmatanui | Public Service Induction](#).

Complete the online e-learning modules developed by the Government Chief Privacy Officer and the Office of the Privacy Commissioner.



Te Ao Māori, Treaty, and Māori Crown Relationships

Developing

Knowledge and understanding needed to incorporate Te Ao Māori, the Treaty of Waitangi, and Māori Crown relationships in policy making.

- Understanding Te Ao Māori (Māori world view) perspectives and how they differ from non-Māori world views.
- Learning about Aotearoa New Zealand history relevant to the policy work.
- Understanding the role of te Tiriti o Waitangi, Treaty settlements and related legislation, and Māori Crown relationships in the work of the agency and sector.
- Learning about tikanga and how to use te reo Māori.

70% on-the-job learning

Foundations – Tikanga and Te Ao Māori

- Learn about the principles of the Treaty of Waitangi set out in [He Tirohanga o Kawa ki te Tiriti o Waitangi](#).
- Become familiar with expressions of Māori values and principles (e.g. in [He Ara Waiora](#) – the Treasury’s Māori Wellbeing Framework).
- Learn about the rohe (territory or boundaries) and population of iwi in New Zealand, using [Te Kāhui Māngai \(Directory of Iwi and Māori Organisations\)](#).

Applications – The Treaty in policy and law

Learn about the key policy tools or analytical and kaupapa Māori-based frameworks used in your agency and how to apply these.

- Read the [Treaty of Waitangi analysis material](#) in the Policy Project’s Policy Methods Toolbox, which includes the Cabinet Office circular [Te Tiriti o Waitangi/Treaty of Waitangi Guidance](#) (developed by Te Arawhiti – The Office for Māori Crown Relations) on how to apply the terms and concepts of the Treaty to policy development and implementation.
- Learn about Te Arawhiti – the Office of Māori Crown Relations’ resources including the Engagement Framework and Guidelines on the Māori Crown Relations’ [Engagement](#) page.
- Understand the Māori rights and interests, and Treaty principles relevant to your policy area, through a review of relevant Waitangi Tribunal and Court cases, and previous agency responses to Treaty issues.
- Read a range of Waitangi Tribunal reports, especially those relevant to your policy area.
- Familiarise yourself with Public Service Act 2020 provisions relating to the role of the Crown as Treaty partner under te Tiriti o Waitangi.



Te Ao Māori, Treaty, and Māori Crown Relationships



Developing

70% on-the-job learning (continued)

Context – History and the Māori Crown relationship

- Read key documents with commentary on the Māori Crown relationship, such as the Waitangi Tribunal's report Ko Aotearoa Tēnei, Puaō Te Ata Tu: The Report of the Ministerial Advisory Committee on a Māori Perspective for the Department of Social Welfare (June 1986), and the Summary of submissions from the Minister for Māori Crown Relations: Te Arawhiti 2018 engagement process.
- Learn about Treaty settlement commitments through Te Haeata (the historical settlements commitments portal), particularly those commitments your agency is responsible for.
- Learn about the history of your agency's business, key decisions that have been made, and what impact these have had on Māori and Māori Crown relations.
- Review your agencies' Māori strategies and Treaty statements, if these exist.

20% learning from others

- If possible, accompany your manager or senior colleagues to meetings with iwi or other Māori groups.
- Identify the implications of the Treaty of Waitangi principles for a policy option you're involved in and get feedback from a colleague.
- Find opportunities to spend time with people who may be affected by your policy area, including Māori and iwi organisations.
- Ask colleagues about how they consider Te Ao Māori and matāuranga Māori in their policy work.
- Talk with your colleagues about the Crown's Treaty of Waitangi obligations and agency examples of engagement and collaboration with Māori groups.

10% formal training

- Take a course on the Treaty of Waitangi and cultural perspectives in policy making.
- Take a course on New Zealand history and the history of the Māori Crown relationship.
- Attend training on Te Ao Māori relevant to your subject area (e.g. Victoria University's Centre for Lifelong Learning offers tailored courses on Māori Crown Relations).
- Take tikanga and te reo Māori training to build your ability to communicate in te reo Māori.



Understands the Government's priorities and the relevant political context that shapes decision making.

- Becoming aware of the Government's agenda and priorities, and where your agency's work fits.
- Developing knowledge of the agency's political context (stakeholders, thought leaders and commentators, and current issues).
- Growing understanding of the implications of the Treaty of Waitangi for policy making in their work domain.

70% on-the-job learning

Read party manifestos, and relevant government and cross-party coalition and confidence and supply agreements.

Review written statements of the Government's objectives and the minister's priorities.

Attend staff meetings to get a regular download from senior managers on the minister's priorities.

Read the Public Service Commission's [A guide on integrity and conduct](#).

Watch the Prime Minister's post-Cabinet press conference and look at what might be relevant from the political television programmes.

Regularly read the minister's media releases and speeches posted on the Beehive website.

Attend Parliament or watch Parliament TV when an issue or question of the day relevant to your team's work is being discussed, to see how the matter is addressed.

Consider how political decisions impact on your agency's stakeholders.

Identify the other agencies and ministers who might have an interest in your agency's policy work.

Know the tools of government research (for example, Brookers for legal matters and Hansard for transcripts of Parliamentary debates) and how to use them appropriately in your work.

Read the Te Ara – Encyclopedia of New Zealand extract on the [Principles of the Treaty of Waitangi – ngā mātāpono o te Tiriti o Waitangi](#), a range of Waitangi Tribunal reports, and consider how the Crown's obligations under the Treaty of Waitangi relate to your work.

Read the [Treaty of Waitangi analysis](#) material in the Policy Project's Policy Methods Toolbox, which includes the Cabinet Office circular [Te Tiriti o Waitangi/Treaty of Waitangi Guidance](#) developed by Te Arawhiti – the Office for Māori Crown Relations, on how to apply the terms and concepts of the Treaty of Waitangi to policy development and implementation.



20% learning from others

Discuss with your manager where your team's work fits within the minister's priorities.

Learn from other colleagues who have experience in interacting with ministers and Parliamentary processes.

Discuss with senior colleagues the historical context of any reforms to your agency or sector and whether there are any documents that would be helpful to read.

Learn about the respective roles and responsibilities of staff in the minister's office (e.g. private secretaries, political advisors, media advisors) through discussions with more senior colleagues.

If possible, accompany your manager or senior colleagues to meetings with the minister.

If possible, accompany your manager or other senior colleagues to a select committee meeting and discuss afterwards the difference between policy and political issues.

If possible, accompany your manager or senior colleagues to a meeting with Māori or iwi groups and discuss afterwards how the Public Service could better incorporate Te Ao Māori perspectives into policy processes.

Interview your more senior colleagues about who the key stakeholders in your agency's sector are, their interests, and how they are likely to influence your policy work.

Discuss with senior colleagues who the key decision makers are in your agency.

Accompany your manager or other senior colleagues to your agency's executive leadership meetings.

Identify the implications of the Treaty of Waitangi principles for a policy option you are involved in, and get feedback from a colleague.

10% formal training

Take a course on the Treaty of Waitangi and cultural perspectives in policy making.



Domain Knowledge

Developing

Understands the specialist policy subject matter relevant to the agency and sector.

- Acquiring subject matter knowledge relevant to the work of the agency and sector.
- Building technical know-how on the legal, regulatory and service delivery frameworks.
- Learning about ways to access research and datasets.
- Identifying Māori rights and interests, perspectives, and Māori Crown relationships in the work of their domain.

70% on-the-job learning

Build knowledge of your agency's business and strategic direction by reading your agency's annual report, statement of intent, briefing to the incoming minister, and relevant strategic or business plans.

Discuss with your manager how your role contributes to achieving your agency's priorities.

Learn about the key policy tools or analytical and kaupapa Māori based frameworks used in your agency and how to apply these.

Learn about the principles of the Treaty of Waitangi, relevant legislation, regulations and Cabinet decisions relating to your agency and your work.

Learn about the history of your agency's business, key decisions that have been made, and what the impact of these has been on other agencies' business, New Zealand society, the economy, Māori, Māori Crown relationships, and New Zealand's international relations.

Learn about Treaty settlement commitments in your policy area.

Learn about the current policy issues facing your agency and sector, including regional variations and interests.

Participate in small policy projects and tasks that will develop greater subject matter expertise.

Stay up to date with literature relevant to your role, tasks or knowledge base.

Discuss with your colleagues about when and how to engage your agency's operations, legal, finance, digital and service design, and communications teams in the development of policy, and take opportunities to do so.

Participate in projects across your agency, or in corporate projects to broaden your knowledge of organisational issues.

Find out if your agency has a Digital Strategy and if so, read it and follow up on any questions with your manager and/or ICT business partner.

Learn about the various digital and data tools you have access to through your agency.

Learn about and understand the different channels your agency uses for information and service delivery.

Shadow one of your service delivery teams as they roll out a new service or feature.



Domain Knowledge

Developing

20% learning from others

Interact with colleagues to gather new ideas and insights relevant to your subject matter expertise.

Participate in relevant professional and expert networks.

Seek on-the-job coaching on domain knowledge from more senior practitioners or managers.

Attend in-house seminars on your area of subject matter expertise.

Find opportunities to spend time with people who may be affected by your policy area, including Māori, iwi organisations, frontline staff, businesses, different ethnic groups, community groups, non-government organisations, disabled people, senior citizens and single parents.

Read key documents with commentary of the Māori Crown relationship relevant to your subject area.

10% formal training

Attend your agency's induction training.

Complete the Public Service Commission's online modules [Tikanga whakauru mahi a te Ratonga Tūmatanui | Public Service Induction.](#)

Attend external seminars and participate in workshops to expand and update your subject knowledge.

Attend training on Te Ao Māori relevant to your subject area (e.g. Victoria University's Centre for Lifelong Learning offers tailored courses on Māori Crown Relations).

Ō TĀTOU WHANONGA

How we behave



Our Behaviours

Behaviours to support carrying out the policy role effectively

Integrity and Political Savvy

Stewardship

Responsive and Adaptive

Self Aware and Inclusive

Continuous Learning



The Policy Project



Integrity and Political Savvy



Developing

Exhibits and navigates the principles and values required of public servants, including while working with sensitivity to the political context.

- Watches and learns from others considered adept at working with ministers and other internal and external stakeholders.

70% on-the-job learning

Learn about the role, boundaries and accountability of a public servant. Read the Public Service Commission's [A guide on integrity and conduct](#), factsheets on [free and frank advice](#) and [policy stewardship](#).

Learn about the Government's objectives and your minister's priorities, and how these relate to the work of your agency. To see this at a broad level, read the [Speech from the Throne](#).

Talk with your colleagues about the minister's style preferences and way of working, particularly as they relate to the work you do (e.g. drafting briefings).

Develop an understanding of how the minister's office operates.

Read party manifesto and cross-party coalition and confidence and supply agreements as they relate to your sector.

Develop an understanding of other agencies and ministers who may have an interest in your agency's policy work.

Attend staff meetings to get a regular update on the minister's priorities.

Work alongside a senior colleague to develop a simple briefing that delivers free and frank advice.

Regularly read the minister's media releases and speeches posted on the Beehive website to get an understanding of what issues are current and how the minister addresses them.

Develop an understanding of your agency's stakeholders, their interests, and influence on your work.

Talk with colleagues about the role of your agency's executive leadership team and how they like to work.

Seek guidance from senior colleagues on working with decision makers and in dealing with sensitive situations.

Support advisors attending select committees and ministerial meetings to understand how they prepare for them.

20% learning from others

Discuss with your manager how your team's work fits within the Government's and the minister's priorities.

If possible, accompany your manager or senior colleagues to meetings with the minister, and your agency's executive leadership team.

If possible, accompany your manager or senior colleagues to select committees.

Look to senior colleagues for guidance on working with ministers and decision makers.

Attend regular feedback sessions by private secretaries to policy staff (if they exist).

10% formal training

Specific induction training including Public Service Commission's [Tikanga whakauru mahi a te Ratonga Tūmatanui | Public Service Induction](#).



Stewardship

Developing



Works collaboratively to steward policy systems that can provide advice for the benefit of current and future generations and Māori Crown relationships.

- Beginning to understand stewardship in the Public Service and its key components, and is aware of bias toward short-term thinking.
- Learning how quality policy advice supports ministers to be good stewards in the public interest.
- Learning about how their agency stewards its capability.
- Learning what it means to steward the policy and regulatory systems of their agency, sector, or the broader Public Service.

70% on-the-job learning

- Read Te Kawa Mataaho Public Service Commission's guidance on:
 - stewardship and what it means under the new Public Service Act 2020 – [Public Service Principles – what are they and what do they mean for public servants?](#)
 - [Free and Frank Advice & Policy Stewardship](#) and its Frequently Asked Questions.
- Read more about [Stewardship](#) in the Policy Methods Toolbox.
- Read information about the role of the Treasury as the Public Service function lead for [Regulatory Stewardship](#).
- Read information and resources for regulators from the Ministry of Business, Innovation and Employment. See [Regulatory system governance](#).
- Understand what legislation is administered by your agency, the directory of ministerial portfolios, and the schedule of any delegated responsibilities delegated to associate ministers as set out on the Cabinet Office page [Register of Assigned Legislation](#).
- Read the [Legislation Design and Advisory Committee's Guidelines to promote good legislative standards](#).
- Read Transparency International New Zealand's article about the Long-term Insights Briefings process: [Giving effect to the Public Service principles of open government and stewardship: an introduction to Long-term Insights Briefings](#).
- Read Long-term Insights Briefings produced by agencies at [Published Briefings](#).
- Read the [Government Expectations for Good Regulatory Practice](#) (which include regulatory stewardship expectations).
- Read your own agency's strategies and accountability documents, including any systems assessments.
- Read through some Regulatory Impact Analysis documents produced by your agency.

20% learning from others

- Visit the [Government Regulatory Practice Initiative](#) website to review its resources and development offerings.
- Ask to shadow a colleague working on a regulatory initiative.



Stewardship

Developing

10% formal training

- If in a regulatory or regulatory adjacent role, consider enrolling in the Level 3 Core Knowledge Regulatory Practice qualification through Te Pukenga – New Zealand Institute of Skills and Technology.
- Visit the YouTube channel of the [Government Regulatory Practice Initiative](#) and watch some of their webinars – including some specifically on regulatory stewardship.
- Read your own agency's strategies and stewardship documents, including any systems assessments.
- Attend any events or webinars run by your own agency's teams responsible for regulatory stewardship and systems governance, or talk to those teams about the agency's processes for regulatory change.



Responsive and Adaptive

Developing

Responsive to the Government of the day and works with agility in uncertain situations to improve the lives of people in New Zealand.

- Is open-minded and inquisitive, and quick to grasp and use new ideas.
- Is learning about Māori and non-Māori world views, and identifies their own knowledge gaps.
- Adapts to altered instructions and priorities.
- Comfortable with ambiguity and change, recovering quickly from setbacks.

70% on-the-job learning

Take opportunities to work across teams, groups, and different subject areas.

Work on policy problems where there is less structure or control.

Learn to accept that policy development and projects don't always go to plan.

Look for opportunities, when priorities or directions change.

Challenge ideas and assumptions.

Reflect on your work – what went well, what didn't go so well, what did you learn? Discuss your findings with your manager and other colleagues.

20% learning from others

Accompany your manager or senior colleagues to meetings where 'uncomfortable' conversations or trade-offs are required to meet the policy objective.

Ask senior colleagues how they operate in areas of ambiguity or uncertainty.

Ask senior colleagues about how they respond to change and are resilient to setbacks.

10% formal training

Take a critical thinking course.



Self Aware and Inclusive

Developing

Aware of your own identity, values, and culture, and how they differ from others. Acts inclusively in a diverse society.

- Understands the importance of being balanced, inclusive, respectful, and fair in their behaviour and language.
- Is self-aware and learning how to identify any unconscious bias.
- Learning about what it means to be inclusive of the core cultural concepts and practices relating to indigeneity, and is welcoming of different backgrounds, experiences, perspectives, values, beliefs and abilities.
- Learning about what it means to work inclusively and transparently.

70% on-the-job learning

Review the Public Service Code of Conduct and understand our responsibilities as public servants to be fair, impartial, responsible and trustworthy (see [Guidance: Understanding the code of conduct](#)).

Become familiar with the principles and expectations for public servants set out in section 12 of the [Public Service Act 2020](#).

Familiarise yourself with information on the cross-government [Diversity and inclusion](#) work in the State of the Public Service report.

Explore the information provided at the University of Auckland's page [Unconscious bias resources and references](#).

Watch the video from the Royal Society about potential biases when making decisions (see [Understanding unconscious bias](#).)

Read the Policy Project's [Guide to Inclusive Community Engagement](#) as a starting point for thinking about different groups in the community, and how to reduce barriers to participation.

Read guidance on Te Arawhiti's website about the Crown's engagement with Māori.

20% learning from others

Review any previous papers by your agency that include evidence and analysis from a number of groups and sectors reflected in the policy options.

- Learn more about the cross-agency [Employee Led Networks](#) and how they could help support your policy work. This could include engaging with network representatives to understand how any of the network's insights and perspectives might be applied to your work.

10% formal training

Take an online module to learn about the concept of unconscious bias, such as the Kirwan Institute's [Implicit Bias Module Series](#).



Continuous Learning

Developing

Takes initiative to develop the policy skills of yourself and others. Learns from colleagues, training opportunities, and on-the-job experience.

- Driven to enhance their own professional development, and views mistakes as an opportunity for learning and improvement.
- Learning about Te Ao Māori, Treaty analysis, te Tiriti o Waitangi, and Māori Crown relationships.
- Actively seeks and learns from constructive feedback.
- Is learning how to work with their own and others' weaknesses, strengths, preferences and personalities.

70% on-the-job learning

Discuss with your manager ways to enhance your knowledge, skills and competencies.

Seek feedback and coaching from your manager about how you interact with peers and your team.

Practise constructive participation (such as asking questions) in team meetings and policy discussions.

Identify the skills and experience you would like to develop and discuss these with your manager. Seek input from peers.

Review and assess yourself against the [Policy Skills Framework](#), and consider what skills still require development, and the role you would like to move to.

Seek constructive feedback on your performance from others.

Help your team on unfamiliar policy issues or tasks.

Discuss with your manager the best options for learning through colleagues, on-the-job opportunities, and information online.

Think about your strengths and weaknesses and review them against the expectations in this tool.

Look for opportunities to acquire new skills and seek exposure to a wide range of policy issues, applying transferable, core skills.

Actively seek ways to expand your range of skills by using the policy skills profile mapping tool, and familiarising yourself with the [Development Pathways Tool](#).

20% learning from others

Talk with your manager and senior colleagues about who you can connect with internally as a 'buddy' to guide you and answer questions.

Learn from your peers, and join a policy analyst network in your organisation.

Seek peer review or coaching from more experienced analysts or your manager.

Talk to other staff within and outside your agency about their career development paths.

Find out from your peers how they like to work with others, and their preferences or working style. It may be helpful for you to know both your own and your team's personal styles. Consider your personality profile and what it tells you about your working style and how you interact with others.

10% formal training

Take some free online tests on work behaviour styles.

- Complete a personality profile (preferably as part of a team-building strategy).

A TĀTOU MAHI

What we do



Our Applied Skills

Applied skills needed to
develop quality policy advice

Policy Analysis

Evidence and Insights

Strategic and Futures Thinking

Systems Awareness

Advice and Influence

Monitoring and Evaluation



The Policy Project



Policy Analysis

Developing

Applies analytical frameworks and methods to make sense of evidence and inform policy advice.

- Learns about the range of analytical frameworks that can be used in policy analysis including:
 - academic disciplines (e.g. various schools of economics, political science, sociology) and the frameworks they offer for making sense of what is happening and why
 - sectoral and system frameworks (e.g. the Treasury's Living Standards Framework, Natural Resources Sector framework)
 - decision-making frameworks (e.g. cost benefit analysis, multi-criteria analysis, risk analysis, Impact Analysis Requirements, decision trees).
- Can prepare draft analysis with guidance.

70% on-the-job learning

Know your agency's policy guide (if they have one) and quality assessment criteria for policy advice, including the Policy Project's [Policy Quality Framework](#).

Read the Policy Project's resource materials in its [Policy Methods Toolbox](#) on [Start Right](#), [design thinking](#), [community engagement](#), [behavioural insights](#) and [futures thinking](#).

Familiarise yourself with Cabinet Office guidance on Cabinet papers (see [Cabinet policy paper template](#)).

Read policy tools likely to be required in your work (e.g. the Treasury's [Impact Analysis Requirements for Regulatory Proposals](#)).

Learn about Treaty settlements affecting your policy area.

Read the [Treaty of Waitangi analysis](#) material in the Policy Methods Toolbox, which includes the Cabinet Office circular [Te Tiriti o Waitangi/Treaty of Waitangi Guidance](#) developed by Te Arawhiti – the Office for Māori Crown Relations, on how to apply the terms and concepts of the Treaty of Waitangi to policy development and implementation.

Peer review the work of more senior colleagues to build understanding of how different analytical frameworks, techniques and tools have been applied to different policy issues.

Learn about diversity and inclusion tools and resources that may assist your policy analysis (e.g. Ministry for Pacific People's [Pacific Policy Analysis Tool Kapasa](#), Whaikaha – Ministry of Disabled People's [Disability Toolkit for Policy](#), Ministry of Social Development's [Child Impact Assessment Tool](#), Ministry for Women's gender analysis tool [Bringing Gender In](#)).

Develop a problem tree for a current policy issue that documents the relationships between adverse economic, social, environmental or cultural outcomes and their root causes.

For all policy options that your team has identified in regard to a policy issue, diagrammatically document the intervention logic of each (what inputs and activities will produce which outputs and outcomes).

Assist your team with analytical work on policy issues, or lead analytical work on small tasks or projects.

Work with a more senior colleague to develop a [Regulatory impact statement](#) or a simple Cabinet paper on a policy project.

Investigate opportunities to help with quality assurance of Regulatory impact statements that inform policy in your subject area.

Attend seminars in your agency or other departments that will extend your thinking.



20% learning from others

Ask colleagues to recommend and discuss good briefings and Cabinet papers, as well as books and articles on the practice of policy analysis.

Seek on-the-job coaching from your manager or senior colleagues on the policy development cycle, from defining the problem to setting policy objectives, identifying and assessing options, recommending solutions, implementing solutions, monitoring and evaluation.

Ask colleagues about how they apply Te Ao Māori and mātauranga Māori to their policy work.

Ask colleagues about how they apply other frameworks that have a population lens (e.g. Ministry for Pacific People's Pacific Policy Analysis Tool [Kapasa](#)).

Check with principal and senior analysts for other informative books and articles on 'wicked problems' and test your understanding of these through discussion with your team members and manager.

Seek peer review or coaching from more experienced analysts or your manager.

If possible, accompany your manager or a senior colleague to meetings with the minister, so you can see how key messages are communicated and how officials interact with the minister.

Improve your understanding of policy analysis by reading key text books, for example:

- *A practical guide for policy analysis: the eightfold path to more effective problem solving* (Bardach 2009)
- *Adding Value to Policy Analysis and Advice* (Scott and Baehler 2010)
- *The Australian Policy Handbook* (Althaus, Bridgman and Davis 2017)
- *The Art and Craft of Policy Advising* (Bromell 2017)
- *Routledge Handbook of European Public Policy* (2017).

10% formal training

Take an in-house course in basic policy analysis if available.

Attend seminars at the Institute of Governance and Policy Studies, Motu, or other departments on analytical topics.

Take introductory short courses for policy staff on the role of policy analysts, policy tools and frameworks (e.g. from Wellington Uni Professional).

Treasury can run courses on Regulatory Impact Analysis on request. G-Reg and ANZOG both schedule workshops and seminars from time to time on regulatory design and practice.

Take introductory courses on using economic analysis in the policy development process by the Government Economics Network (GEN).

Take a cost benefit analysis course (e.g. Introduction to Cost Benefit Analysis by GEN).

Consider taking a tertiary course, such as [Public Policy Fundamentals](#) by Wellington Uni Professional.

Consider taking one of the Government Economics Networks' introductory courses (e.g. Microeconomics for Policy Analysis, Macroeconomic Principles for Policy, Cost Benefit Analysis, Behavioural Economics for Policy).



Evidence and Insights

Developing

Draws on a range of evidence and insights to support analysis that informs each stage of the policy process. Aware of the reliability of the evidence.

- Becoming familiar with how to use evidence throughout the policy cycle.
- Growing an understanding of the different kinds of qualitative and quantitative evidence, evidence sources, and evaluation types.
- Learning how to summarise and synthesise evidence to draw conclusions (e.g. on key issues, their magnitude, root causes and possible solutions).
- Learning how to incorporate end-user perspectives accurately and empathetically into analysis.

70% on-the-job learning

Learn about the strengths and limitations of key data and statistical collections available in your agency and externally (e.g. from Statistics New Zealand, the Treasury, Ministry of Social Development).

Research how to source quantitative and qualitative data information from these sources for policy development.

Read the Policy Project's conversation tracker on the Superu (Social Policy Evaluation and Research Unit) [Making Sense of Evidence – A Good Practice Guide](#).

Read [Making sense of evidence: A guide to using evidence in policy](#) (Superu 2018).

Review briefing papers that have a strong evidence base.

Learn about the strengths and weaknesses of the different quantitative and qualitative methodological tools available by reading relevant textbooks, and speaking with colleagues who are knowledgeable on Māori perspectives on data and data use.

Use problem trees to identify the relationships between adverse outcomes and the root causes of policy issues.

Do a literature review of a policy issue, drawing on articles that use qualitative and quantitative information.

Practise using, summarising and communicating key themes from research, information and data results.

Familiarise yourself with the content and resources provided on the Policy Project's [Evidence and evaluation](#) page.

Learn how to commission simple and medium-complexity data extraction and collection internally and externally.

Work with a senior colleague on a policy project where you need to identify the characteristics of the people the policy will serve and design a method to seek their views.

Learn about what data is available through the Integrated Data Infrastructure and how it can be accessed.

Apply different approaches to understand the personal stories and lived experience of the policy's end user. Read the material in the Policy Project's [Policy Methods Toolbox](#) on [design thinking](#), [behavioural insights](#), and [futures thinking](#).

Review information and advice on privacy, security and risk (see [Your privacy responsibilities](#) and [Privacy security and risk](#)).

Review information and advice on data (see [Data toolkit](#)).

Understand which data and digital standards may apply to your work (see [Government Digital Standards Catalogue](#)).

If your agency has Chief Science Advisor, familiarise yourself with what they do and how their role fits into your agency's policy process.



20% learning from others

Learn about your internal data analysis team (if you have one), and find out more about what they do.

Learn about your behavioural insights team (if you have one) and find out more about what they do.

Learn about your futures thinking team (if you have one) and find out more about what they do.

Review high quality research work conducted by others to get insights on how to approach research tasks.

Identify and meet with data, research and evaluation specialists in your areas to understand what data and information they collect, and what it can and cannot tell you.

Consult with senior colleagues to assess various sources of evidence for relevance.

Ask colleagues with relevant skills about statistical concepts (e.g. margins of error and confidence intervals).

10% formal training

Take an introduction to statistics course.

Complete training in the use of Microsoft Excel and Power BI.

Take an online course to build your understanding of statistical methods.



Analyses possible future states, and supports the development of strategic objectives and policy proposals that inform the direction of policy advice.

- Aware of how underlying assumptions and diverse perspectives shape thinking about policy problems and solutions.
- Becoming familiar with the strategic context in their policy area.
- Building awareness of signals, patterns, and identifiable trends.
- Increasing familiarity with the basic principles and tools of strategic and futures thinking.

70% on-the-job learning

- Read your agency's annual report, statement of intent, four year plans etc to learn about your agency's role, current issues, assumptions about the future, and strategic direction. Identify possible futures that are described and identify the assumptions about what will drive us there.
- Read the Policy Project's materials on [futures thinking](#) in the Policy Methods Toolbox.
- Map out the main features of the system that your organisation works with. Identify the drivers of change likely to impact on those features.
- Keep an informal 'change diary' for noting anything you've noticed that's changing and thoughts about what impacts each change could have.

Follow key policy topic issues in the media and think about the potential implications for your work, not just immediately but also over the medium to long term.

Identify whether your agency has international obligations and what other material jurisdictions have published about the future in this area.

Attend other group's staff meetings to familiarise yourself with their work and current issues.

Take the opportunity to contribute to workshops in your agency on its vision and strategic direction for the medium to long term.

20% learning from others

- Think about joining a community of practice (e.g. Strategic Futures) or an agency-based learning group focused on systems thinking and futures thinking.
- Discuss with your manager where your team's work fits within your agency's overall strategic direction, outcomes and work programme, and the minister's priorities, and the key future challenges and opportunities that the agency has to negotiate.
- Stay up to date with advances in how futures thinking is being incorporated into government. See the UK Government's [Policy Lab](#).
- Read an accessible introductory text on foresight/futures thinking, such as:
 - Thinking about the Future* (Hines and Bishop, 2007)
 - Looking Back at Looking Forward* (van der Duin and van der Steen, 2012)
 - Introduction to Strategic Foresight* (Dr. Freija van Duijne and Dr. Peter Bishop).
- Explore an online compendium of futures tools designed for the policy context (e.g. the United Kingdom Government's [Futures Toolkit for policy-makers and analysts](#)).

10% formal training

- Consider doing a futures thinking course (e.g. How to Think About the Future by Strategy).
- Consider doing a strategic thinking course.



Systems Awareness

Developing

Applies tools for making sense of systems and their behaviour. Advises on changes to system settings to improve policy proposals.

- Developing an understanding of:
 - system thinking and how it can help you in your day-to-day work, including making sense of systems
 - what it means to take action within different systems
 - systems relevant to your work, including how past decisions have impacted on the current state, and how drivers and constraints can influence system change going forward.
- Learn about how drivers and constraints can influence system change.

70% on-the-job learning

Develop an understanding of the key people, organisations, and elements in the systems that your agency works in and any relationships between them.

Learn the basic skills of systems mapping and how you can use it to understand the context for a policy issue.

Develop your understanding of mātauranga Māori as a way of thinking about and seeing the world (e.g. He Ara Waiora).

Find out what data and insights your organisation collects about what is happening in the systems relevant to your work.

Take the opportunity to find out about tools that can help with making sense of systems such as [The Cynefin Framework – A Leader's Framework for Decision Making and Action](#), the [Waters of Systems Change](#) and the [Stacey Diagramme](#).

Look into how past decisions and events have shaped the systems relevant to your work. Consider the key drivers that create both positive and negative behaviours within the system, and whether those drivers can be changed to influence those behaviours in a different way.

20% learning from others

Discuss with other parts of your organisation how the people and other organisations interact within systems relevant to your work. Consider whether the behaviour of that system impacts on your policy work.

Consider joining a community of practice (e.g. systems thinking, complex systems) or an agency-based learning group focused on building and sharing systems awareness capability.

Look at other reports and papers produced within your organisation that have included systems thinking in their approach.

Read texts on systems awareness such as:

- [Thinking in Systems](#) by Donella Meadows and edited by Diana Wright
- [From Transactional to Strategic: Systems approaches to public service challenges](#) by Justin W. Cook and Piret Tõnurist
- blogs by Dave Snowden and others at the [Cynefin Company website](#)
- [The civil servant's systems thinking journey](#) from the United Kingdom's Government Office for Science.

10% formal training

- Read about mātauranga Māori to develop understanding of how Māori see the world and how this can significantly inform systems awareness.
- Attend a course that can build your systems awareness knowledge and skills.



Advice and Influence

Developing

Delivers policy advice that is robust, free and frank, and compelling. Can use appropriate levers of influence to successfully effect change.

- Learning how to use a range of techniques to inform ministers and other decision makers.
- Learning about the constitutional conventions of free and frank advice.
- Contributing to advice that is clear, accurate, well-reasoned, evidence-based, impartial, politically neutral and targeted to the audience (the decision maker).

70% on-the-job learning

Read the Public Service Commission's [A guide on integrity and conduct](#), factsheets on [free and frank advice and policy stewardship](#).

Read your agency's style guides and processes for different types of documents.

Review previous advice to decision makers to get a feeling of tone, language and appropriate format.

Prepare short documents, ministerials, Official Information Act requests, key messages, simple briefing papers etc.

Learn how to access legislation, regulations, written and oral parliamentary questions, and select committee reports online.

Learn about the relevant legislation, regulations and Cabinet decisions relating to your work.

Peer review colleagues' work to build your understanding of how well-reasoned, impartial and politically neutral policy advice is presented.

Learn how to write policy advice that is clear, accurate, well-reasoned, impartial and politically neutral, and targeted to the audience.

Contribute data, text and analysis to support the work of others for a range of products (e.g. talking points, web content, reporting on status).

Assist your team on policy issues or tasks that you are unfamiliar with.

20% learning from others

Ask senior colleagues to identify effective policy advice papers. Review them to identify what works.

If possible, accompany your manager or a senior colleague to meetings with senior management or leadership teams, so you can see how messages are communicated.

Seek peer review or coaching from more experienced analysts or your manager.

If possible, accompany your manager or a senior colleague to meetings with the minister, so you can see how key messages are communicated and how officials interact with the minister.

10% formal training

- Take an introductory negotiation and influencing skills course.
- Consider training in storytelling.

Take a persuasive writing or plain English course (e.g. Business Writing Essentials by Write Limited).



Monitoring and Evaluation

Developing

Develops and applies fit-for-purpose measures and indicators to monitor policy outcomes. Builds results of evaluation into policy making.

- Learning the importance of planning monitoring and evaluation early.
- Developing an understanding of what to measure and why, different methods through Te Ao Māori, and different types of evaluation.
- Generates learning from findings of previous monitoring and evaluation.
- Understanding how monitoring and evaluation contributes to real-time adjustments.

70% on-the-job learning

Learn about the different types of evaluation, including formative, process, system, impact and outcome evaluations.

Learn about the difference between qualitative and quantitative information, and the role they play in monitoring and evaluation.

Go to the [BetterEvaluation](#) website to learn how to better plan, manage, conduct and use evaluation.

Have a look at the results of some of your agency's past evaluations to understand how they can generate evidence and insights to inform new policy development.

Read Superu's guide [Making sense of evaluation](#) to help you build evaluation into your policy making.

20% learning from others

Seek any opportunity to work with a senior colleague on an evaluation.

- Ask a senior colleague to explain how they have set indicators to help evaluate outcomes on their own policy project.

10% formal training

Talk to your manager about any training opportunities that are available through your agency.

Ā TĀTOU TIKANGA MAHI

How we operate



Our Practices

Practices and methods to support good policy processes and the delivery of policy advice

Plan and Manage Work

Engage and Sustain Relationships

Design for Implementation

Improvement and Innovation

Communication



The Policy Project



Plan and Manage Work

Developing

Delivers quality advice on time and within budget using the right mix of resources and project management methods.

- Developing an ability to manage their own workload (e.g. by clarifying priorities, speaking up when at capacity or under-utilised and making thoughtful trade-offs between timeliness and quality).
- Learning about scope, scope management and accepting commissions.
- Learning how to break down their work into logical steps, tasks and estimated time to complete them.
- Becoming reliable and consistent in their output.

70% on-the-job learning

Read the [Start Right Guide](#) from the Policy Project.

Learn about your agency's policy project management methodology.

Practise using commissioning discussions to clarify priorities and the scope of your contribution to projects.

Understand the various roles in a project and how they contribute to the project's objectives.

Lead the development of small pieces of advice, or lead the development of advice on minor projects.

Learn how to break down the different streams of work in a project, by identifying tasks and sub-tasks, deliverables and milestones.

Keep your manager informed on progress with allocated work. Identify well in advance if you are having difficulties meeting competing priorities, and suggest strategies to address this.

Seek feedback from your manager about the key priorities, risks and opportunities in your work.

If you have excess capacity, alert your manager and suggest projects you could assist with.

20% learning from others

Talk with your colleagues about the common risks to planning a policy project (e.g. changes in ministerial direction, changes in organisational priorities, lack of the right skill sets, the minister's availability).

Participate in project team meetings and discuss expectations with your manager and senior policy analysts.

Learn from more experienced colleagues about budgets and tracking spending on projects.

Seek advice from senior colleagues on scoping and sequencing your parts of a project.

Learn from senior colleagues how to track progress in achieving milestones.

10% formal training

Take an introductory project management course. For example:

- [Project Management Fundamentals](#) by Wellington Uni Professional
- [Managing Policy Projects](#) by Brightstar.

Take training on your agency's project management practices and systems.

Take time management courses.



Uses early, inclusive and genuine engagement during policy making that builds sustainable relationships.

- Learns how and who to engage with during the policy development process.
- Is sensitive to other frames of reference, and learns how to gain diverse insights about problems and potential solutions.
- Builds collaborative relationships with counterparts within and across agencies to facilitate working together.

70% on-the-job learning

Learn about the alternative approaches to engaging with the public in government decision making identified in the [IAP2 Public Participation Spectrum](#) by the International Association for Public Participation (i.e. inform, consult, involve, collaborate, and empower).

Read guidance on how to carry out good practice community engagement in the [Policy Community Engagement Tool](#).

Go to the Māori Crown Relations [Engagement](#) page, and review their [Engagement Framework](#) and [Engagement Guidelines](#).

Familiarise yourself with guidance on collaboration and engagement with local government – see [Guide for central government engagement with local government](#).

Discuss with your colleagues about when and how to engage your agency's operations, legal, finance, digital and service design, and communications teams in the development of policy, and take opportunities to do so.

Look for opportunities to participate in projects in which you will interact with unfamiliar stakeholders.

When attending meetings with stakeholders, think about what you need to do to represent your agency well.

Learn how to access service user data collected by your agency or other organisations to inform your understanding of problems and potential solutions.

Avoid duplication by finding out who your agency is engaging with already, and on what.

Read the [Treaty of Waitangi analysis](#) material in the Policy Project's Policy Methods Toolbox, which includes the Cabinet Office circular [Te Tiriti o Waitangi/Treaty of Waitangi Guidance](#) developed by Te Arawhiti – the Office for Māori Crown Relations, on how to apply the terms and concepts of the Treaty of Waitangi to policy development and implementation.

Read the six [community engagement resources](#) in the Policy Method Toolbox to learn about good practice, principles, and values for community engagement. Learn about engagement approaches of other agencies by reading the case studies and [Demonstration Project Report](#) which showcase good community engagement practices.

Learn about other tools that can help you seek diverse stakeholder views, for example:

- Ministry for Pacific People's Pacific Policy Analysis Tool [Kapasa](#)
- [Disability Toolkit for Policy](#) from the Ministry of Social Development
- Ministry of Social Development's [Child Impact Assessment Tool](#)
- Ministry for Women's gender analysis tool [Bringing Gender In](#)
- [Engagement with children and young people: Best practice guidelines](#).



20% learning from others

Learn from your team about the key stakeholders (e.g. ministers, select committees, consumers, community groups), their drivers, interest and influence, and engagement preference and style.

Shadow a senior colleague at meetings with stakeholders, observe how they behave, and debrief them afterwards.

Accompany a senior colleague to meetings with counterparts in other government agencies and, where possible, make follow-up contact with others at your level in those agencies.

Think about an external audience your organisation needs to engage with. Ask others about the communication needs and preferences of that audience.

Identify the tools your agency has for stakeholder engagement and discuss with more experienced colleagues their experience in applying them.

Ask your colleagues about agencies that may be able to provide advice on how to engage effectively with stakeholders (e.g. the Office for Disability Issues on effective engagement with disabled people).

Talk with your colleagues about the Crown's Treaty of Waitangi obligations and agency examples of engagement and collaboration with Māori groups.

10% formal training

Take an introductory stakeholder analysis course (e.g. [Engaging effectively with your stakeholders](#) by Victoria University of Wellington).

Take the [How Local Government Works](#) course by the Society of Local Government Managers.

Take tikanga and te reo Māori training.

Attend Introduction to engaging with Māori workshop on Te Arawhiti's [Engagement Framework](#) and [Engagement Guidelines](#) on their [Engagement](#) page.

Take the Ministry for Ethnic Communities' [Inter-cultural Capability E-learning](#) modules on communicating with people from different backgrounds.

Take an introductory course in planning engagement and public participation methods (e.g. [Engagement Essentials](#) and [Engagement Methods](#) by the International Association for Public Participation).



Design for Implementation



Developing

Focuses policy advice on 'end to end' aspects of implementation, including the use of digital technologies.

- Learning how to develop policy options with implementation in mind, by becoming familiar with:
 - the range of policy instruments used to deliver policy intent (such as incentives, subsidies, regulation, service delivery and behavioural nudges)
 - the organisational expertise you need to involve to make policy work (e.g. legal, finance, procurement, operations, service delivery partners), and the importance of involving them and service users in 'end-to-end' and 'outside in' processes.

70% on-the-job learning

Learn about your agency's corporate functions, and who can help you (e.g. legal, finance).

For a given policy issue, practise describing who has to do what, how, when, where, and with whom, for each proposed option to have its desired effect.

Find out about the values, needs and preferences of the end users of your agency's policy.

Think about the potential impacts of policy change in your sector and how it would affect stakeholders.

Build your understanding of design for implementation by getting involved in long-term projects that take incremental steps to design and implement workable solutions.

Build your understanding of design for implementation issues by being involved in a policy project that has a sizeable implementation component.

Read the Policy Project's materials on [design thinking](#) in the Policy Methods Toolbox.

Learn how to use prototypes to bring abstract ideas to life.

Build into your work tests and experiments that can examine what is and isn't effective in practice.

Review how a recent policy decision was operationalised, and identify the roles played by different corporate functions and external service delivery channels.

Learn how to access data on user needs to inform design options.

Position the user at the centre of the policy problem and consider this at every stage of implementation.

Talk with senior staff about the lived experience of users, their values, and how these need to be reflected in implementation design.

Shadow one of your service delivery teams as they roll out a new service or feature.

Explore and understand the processes associated with User-Centred Design.

Have a look at the online resources available from the [Auckland Co-Design Lab](#).



20% learning from others

Engage with a 'community of practice' or a wider public sector group to discuss and learn tools and concepts relevant to designing for implementation.

Talk with your operational colleagues and read your agency's accountability documents (e.g. annual report, statement of intent) to learn about the operating environment for your agency.

Learn as much as you can from more experienced colleagues about the end users of your agency's policy area, and the use of co-design in implementation.

Spend time in regional offices, if your agency has them.

Seek secondments or other opportunities to work with partner organisations, such as iwi entities.

10% formal training

Attend introductory courses on policy design and implementation.

Do a course on user-centred design.



Works innovatively and collaboratively to identify ways to 'do things better' and 'do better things' in policy practice.

- Driven to enhance their own professional development.
- Views mistakes as an opportunity for learning and improvement.
- Broadminded, inquisitive, and harnesses new and innovative ways of working and thinking.

70% on-the-job learning

Talk with your manager or senior colleagues about taking alternative approaches to policy tasks or problems, their respective advantages and limitations. Put these into practice.

Learn how to improve the quality of your advice and practices by becoming familiar with the Policy Project's policy improvement frameworks [Policy Quality](#), [Policy Skills](#), and [Policy Capability](#).

Read the [Strategy for a Digital Public Service](#) and [Digital Strategy for Aotearoa](#) and consider how your work can help achieve their strategic visions.

Read the [Government Data Strategy and Roadmap](#) and relevant Industry Transformation Plans (e.g. [The Digital Technologies Industry Transformation Plan](#)).

Try something new, and afterwards identify what you learned about what worked and what didn't.

20% learning from others

Collaborate with others to improve your chances of success and provide a safe space to explore ideas and ask questions.

Connect with people who are very different or who work in different areas, to gain new insights.

Ask questions of your more experienced colleagues, with a view to learning new ways of working and thinking.

Look on the internet at how other jurisdictions are tackling problems in your domain.

10% formal training

Attend courses that build your understanding of how service design can encourage innovations (e.g. [Design Thinking Fundamentals Bootcamp](#) by Wellington Uni Professional).



Communication

Developing



Delivers clear, compelling, and fit-for-purpose messages, using the most effective communication vehicle for the audience.

- Writes clear, concise, error-free work.
- Learning how to produce a range of written outputs (e.g. aides memoire, briefing notes, A3s, Cabinet papers, presentations, speech notes).
- Is articulate and confident when contributing to discussions.

70% on-the-job learning

Read the Policy Project's guidance on [Writing for Ministers and Cabinet](#).

Understand and apply the Plain Language Act (see [Plain Language Act 2020: Guidance for agencies](#)).

Understand that by relaying experiences, stories make it easier for audiences to understand.

Practise 'storylining' techniques by setting out the evidence, reasoning and drawing conclusions.

Judiciously use metaphors and imagery as devices to help explain complex ideas or situations.

Read your organisation's style guidance and processes for the type of document you are developing.

Understand and apply the templates, formats, and quality standards for different policy 'products'.

Review examples of written advice, verbal discussions and presentations to get a feeling of tone, language and appropriate format for the audiences.

Look for opportunities to produce a different kind of written product than what you have previously done.

Verbally present to your peers, team or others outside your agency.

Ask your manager or senior colleagues whether you can help them by preparing a summary, report or paper.

Peer review work using guidance to practice the skills for different communication products.

Learn more about how to make your work accessible, including familiarising yourself with the accessibility requirements for our work (see [Accessibility](#) and [Designing for web accessibility](#)).

Learn how to use the online [Contrast Checker](#) by WebAim to make sure there is sufficient contrast between the colours of your text and the background to meet accessibility requirements.

Read [The Accessibility Charter](#) and associated resources.



Communication

Developing



20% learning from others

Ask the team about the feedback given by quality assurance panels on your agency's policy advice.

Seek feedback, coaching, or peer review on your communication style (both written and verbal) from more experienced colleagues or your manager.

Ask your peer reviewer to provide feedback on your approach, and use of evidence and reasoning.

Use peer review opportunities to debrief with your peer reviewer to apply lessons learned.

Set up an informal discussion on a topical issue to practise how you communicate and respond to issues.

Shadow or observe a more experienced colleague at meetings with different audiences, and debrief them afterwards on how they handled difficult questions or challenging audiences.

10% formal training

Attend internal training sessions or seminars on policy writing.

Take training in 'storytelling' approaches to shape communication products (e.g. Infographics: Telling stories with pictures by Write Limited).

Take an effective writing course or communications course.

Take a presentation skills course.

Take te reo Māori lessons to build your ability to communicate in te reo Māori.