



20 September 2022

[Redacted]
[Redacted]
[Redacted]

Ref: OIA-2022/23-0129

Dear [Redacted]

Official Information Act request relating to Contracts between DPMC and Korn Ferry

Thank you for your Official Information Act 1982 (the Act) request received on 12 September 2022. You requested:

- Please provide a list of all contracts between Department of the Prime Minister and Cabinet and Korn Ferry for each of the last four financial years, including:*
- *The dollar value of each contract*
 - *A description of the services being provided under each contract.*

In response to your request, the table below details the contracts between the Department of the Prime Minister and Cabinet (DPMC) and Korn Ferry for the previous four financial years.

I can confirm that DPMC only engaged Korn Ferry in the 2021/22 financial year with one of those contracts continuing into the 2022/23 financial year as noted below:

Financial Year	Cost of contract	Description
2021/22 First contract dated 13 February 2022	\$37,363 *	The supplier is required to conduct an analysis of already-collected responses to a survey of remuneration data for the policy workforce from 28 public service agencies, and to document the key insights and trends, and report on them to the Policy Profession Board and Tier 2 Policy Leaders' Network.
2021/22 Contract dated 10 August 2021	\$6,645.80	As part of setting up both Health New Zealand and the Māori Health Authority the Health Transition Unit engaged a supplier to provide remuneration services; specifically the process and cost of evaluating the two Chief Executive positions. The supplier is responsible for completing a desk review of all current documentation, followed by meetings with key stakeholders to further understand the context and environment in which the role operates. The roles will then be evaluated, and a remuneration analysis developed, along with a letter of advice.
2020/21	nil	
2019/20	nil	
2018/19	nil	

* Please note that \$37,363 is the original contract value at the point the contract was signed and is subject to a variation of terms actioned in the 2022/23 financial year. A number of factors made variations in the terms necessary. Achieving and analysing a complete and comparable data set was more time consuming than expected at the outset. The

availability of Korn Ferry staff was also affected by COVID-19, and DPMC staff involved were affected by COVID-19 and a family emergency. As a result, the contract end point after contract variations will differ from the original contract and the final amount paid will likely differ from the original contract amount.

Additionally, Treasury provide DPMC with HR and finance support through its shared services agreements. It should be noted that Korn Ferry/Hay Group provides Treasury with a subscription to the Pay Database Bundle and Pay Report Bundle; the details of which I refer you to the substantive response from Treasury as it holds the master contract.

You have the right to ask the Ombudsman to investigate and review my decision under section 28(3) of the Act.

This response may be published on the Department of the Prime Minister and Cabinet's website during our regular publication cycle. Typically, information is released monthly, or as otherwise determined. Your personal information including name and contact details will be removed for publication.

Yours sincerely



Richard Schmidt
Acting Deputy Chief Executive
Policy Advisory Group